

**Kuali Foundation Board Meeting ~ Face to Face Tempe AZ
November 13, 2007**

Attendees Face to Face:

Arizona	Charlie Ingram
Cornell	Dave Koehler
Hawaii	David Lassner
Indiana	Julie Dreesen, Lesli Gordon, Barry Walsh, Brad Wheeler
NACUBO	Sue Menditto
MSU	Bruce Alexander
MIT	
San Joaquin Delta	Lee Belarmino
UBC	Cath Fairlie
UC Berkeley	Shel Waggener

Attendees via phone:

UBC	Ted Dodds
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I. Sustainability Plan Discussion Financial Planning

Charlie submitted document - Sustainability Outline new.doc

- Treasurers Report and Revenue Scenarios (Charlie)
 - Balances/Statements
 - Members/Trends
 - University members
 - KCAs
 - Kuali Days

Charlie remarked some Partners have not paid.

ACTION: Charlie will aggressively seek payment, Invoice, follow up with correspondence.

Barry & Dave Lassner submitted documents following:

- Operations and Costs for Budget Scenarios
 - KF Activities
 - Core Technical Infrastructure
 - Product Integration (added by Bruce)
 - Version/Tree Mgmt
 - QA
 - Marketing
 - Kuali Days / Meeting Planning etc. Kuali Days IV Financial Outcome 6-15-07.xls
 - Kuali Foundation Executive Director, Staff
 - Kuali Executive Director Position Description draft 110907.doc

- Supporting document(s)
 - Foundation Budget Scenarios dotdoc format.doc
 - Foundation Budget Scenarios.docx

Brad remarked, and many agreed Kualu needs an Executive Director, and asked all to consider at what term, 2 yr min 1 yr extension or 3 yr?

ACTION: Agreed move forward with considering hiring of Executive Director

Kuali Days -

Brad reported details of Steve's report via event planning. And networking solutions are very important to our group. Asked question, Do we want to keep in house, or go outside? Purpose contract again, outside, consider Debbie Smith with own AV staff, experience with high tech group.

Sue commented good event planner salaries over, 30K, site, room block solutions are important.

ACTION: Agreed to hire outside professional firm for next two May/November 2008 Kuali Days.

Brad reported David Lyons is stepping down as Kuali Days Chairperson, possible move to conference chair, program chair, planning committee.

ACTION: Barry motioned we request Debbie's availability, Ted seconded.

ACTION: Brad will Contact Debbie, and report back.

ACTION: Shel will discuss with Michael, possibility of combined resources.

Bruce submitted the following regarding KRA-KFS Integration:

- KRA-KFS Integration. Some portion of the funds not reimbursed to member schools for SME work could (and MSU believes should) go toward supporting the costs of the KRA-KFS integration work. Awareness of how critical this item is to the long term success of the Kualu "brand" is growing among some of our best and most respected functional and technical folks. The team that has worked on this issue has a made a good beginning, but there is more to do that will require dedicated resource time. I strongly encourage the Foundation and KRA Board to consider using freed up funds to fill the "data analyst" position MSU originally described some months ago, as a means of facilitating this important work. I would also recommend using a portion of these funds to support travel and meeting expenses for the Integration Team.

Bruce reported there is work that must get done now. Not sure Foundation has funds to do this. It is a functional issue.

Cath suggested submit to all boards to determine what we really need, takes specific skills set.

David L submitted somebody from each project work together.

Shel suggested Board should encourage this work.

Barry suggested get together the three best technical abstract thinkers to id critical issues.

Brad submitted the 2 functional groups have done a lot of work on this. Barry agreed.

- o Interim Budget Approval

Brad submitted commitments at this point, Exec Dir 100-200K

Shel suggested the projects are going to need funds ongoing, better through Foundation escrowed to projects.

David L suggested tiered foundation dues, to generate funds. Functional council's etc work has to be supported. Set expectations as to how new members work with us.

Brad suggested across board increase, price point tier. Suggested simplicity of fee.

Charlie recommended looking at priorities. Asked question: What are the things we really need to do?

Sue recommended itemizing needs, value module.

Shel suggested we need to be clear on what you get for joining the Kualu Foundation. Put into Wiki for collaboration on determining. Need statement of what doing, clarity of message.

Bruce suggested value proposition has changed from beginning.

ACTION: All Collaborate on Wiki regarding budget.

II. Elections

Brad reported, Charlie, Brad and Lee first up for re-election, if we think we're not ready at this time while still forming, then will not have elections for another year.

David K suggested wait another year.

ACTION: All agreed. Elections postponed, Re-convene conversation in spring.